



# Staff Report

for the Board of Directors' Meeting of March 10, 2021

**TO:** Board of Directors

**FROM:** Keane Sommers P.E., Hydroelectric Manager *KSS*  
Philip Nedved, Hydroelectric Maintenance Superintendent *PN*

**DATE:** March 2, 2021

**SUBJECT:** Purchase of Altec AT 40G Bucket Truck

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## ***HYDROELECTRIC***

### **RECOMMENDATION:**

Approve the purchase of an Altec AT40-G telescoping aerial bucket truck with a Ford F550 chassis from Altec in Dixon, CA in the amount of \$144,967.16 and authorize the Interim General Manager to execute the appropriate documents.

### **BACKGROUND:**

The attached quotation for an Altec AT40-G telescoping aerial bucket truck with a Ford F550 chassis was acquired using the Sourcewell cooperative purchase agreement. Sourcewell is a public agency that offers competitively solicited purchasing contracts for products and equipment to member agencies. The District uses Sourcewell on unique purchases where the District's buying power and staff expertise on the equipment are limited. In 2017 the District used Sourcewell to purchase the Vac-Con Hydro Excavator truck. Prices are negotiated by Sourcewell and agreed upon through a cooperative purchasing group. This process streamlines procurement by developing requests for proposals for national distribution resulting in competitive solicitations that typically meet or exceed local requirements.

The District does not own any telescoping vehicles for lifting employees. Aerial lifting devices have been rented on a routine basis to service a variety of critical infrastructures including; electrical equipment mounted on towers, power poles, security camera networks, tree trimming for fire protection around powerhouses and transmission lines, elevated lighting for buildings and parking areas, remote solar panels used to monitor canal and lake levels, and aerial mounted cables to support the SCADA network.

Renting equipment throughout the year is not cost or time effective. Rental equipment that is not ideally suited for certain types of work may require an employee to pick it up and deliver using a large dump truck and a flatbed trailer. Remote work locations can require up to a full day of transportation each way by a person with a commercial drivers license. The Altec bucket truck can be driven directly to the worksite by the employee completing the work.

This Altec bucket truck would be utilized by different departments throughout the District resulting in cost savings, enhanced employee and public safety, increased reliability and decreased response times.

This item is in alignment with Goal Nos. 1 and 4 of the District's Strategic Plan to maintain internal resources and look for additional processes and technologies that allow greater efficiency.

**BUDGETARY IMPACT:**

The 2021 Hydroelectric Maintenance budget includes \$170,000 in 50167-52904 for the purchase of a 4X4 bucket truck. This purchase is \$25,032.84 less than the budgeted amount.

KSS  
PN

Attachments: (1)

- Altec Quote 715563-2, dated 2/8/2021

Quoted for: NEVADA IRRIGATION DISTRICT

Customer Contact:

Phone: / Email:

Quoted by: Brooklyn Russell

Phone: 270-505-1691 / Email: brooklyn.russell@altec.com

Altec Account Manager: Carter Brown

**REFERENCE ALTEC MODEL**

<b>AT37G</b>	<b>Articulating Telescopic Aerial Device (Insulated)</b>	<b>\$104,353</b>
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**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

1	AT37G-AWD	All Wheel Drive	\$5,333
2	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$3,937
3	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$2,236
4			

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1	VCAM	Backup Camera System	\$852
2	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$993
3			
4			
5			
6			
7			
8			
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$117,704</b>

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	2022 Ford F550 ilo Stock Chassis	\$1,266
8	OTHER	Altec Supply Order	\$10,530.61
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$11,796.61</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$129,500.61**  
**Delivery to 1036 W Main Street : \$4,348**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$133,848.61**

**DMV on behalf of NID to include - Documentation with exempt plate request – Political subdivision**

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1	OTHER	CA Tire Fee	\$11
2	OTHER	ESTIMATED Sales Tax	\$11,007.55
3	OTHER	Document & Admin Fees	\$100
4			

\*\*Pricing valid for 45 days\*\*

**Total Cost \$144,967.16**

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than 360-390 days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** Elizabethtown, KY



CA Registration Required Customer Provided Information

Internal Use
PO #
DJ#

Altec is not responsible for the accuracy of information provided. Upon request from the customer, Altec will use this information to title and register the vehicle. Altec will submit the appropriate information to DMV no later than 30 days from truck completion or date of sale. Altec is not responsible for DMV processing time.

Would you like Altec to process your Title & Registration?

- NO, Please provide information to be entered on Manufacturer’s Certificate/Statement of Origin for DMV
- YES, Please provide information for DMV registration below

DMV Information – This is what will be entered into DMV system or on the back of MCO/MSO (Please complete in its entirety to avoid delivery delays)

LEGAL REGISTERED Name	
LEGAL REGISTERED Address, City, State & Zip	
County	
Mailing Address for Docs or MCO/MSO (if different than above)	
Contact Name and Number to mail DMV docs/ License Plates to	
Contact’s Email Address for Questions	

Registered Weight in LBS (Choose ONE)

- GVWR  GCWR/Towing  Enter lbs to register-

Exempt Plates Required? (Exempt documents must be on file to avoid delays in shipping)

- NO  YES

Do you have a Permanent DMV Fleet Account Number? (Not your CA DOT #)

- NO  YES – Please provide Fleet Account Number  DMV Fleet # -

Do you have an assigned Vehicle Number? (For multiple trucks please provide all)

- NO  YES – Please provide number(s) here  Vehicle #-

Will there be a lien holder?

- NO  YES – Please fill Lienholder Information below.

--SKIP THIS SECTION IF YOU ANSWERED 'NO' TO THE LAST QUESTION ABOVE--

Will this be leased through Altec Capital?  NO  YES (If YES, skip to Ship Unit To section below)

<b>Lien Holder Information</b>	
Bank Name	
Address, City, State & Zip	
Contact Name	
Phone and/or Email	

Will the Lien Holder be the Bill To for Invoicing?

- NO  YES – (Additional time may be required for new customer set-up with your Lien Holder, if they are not in Altec’s system)

Does the Lien Holder need the physical copy of the MCO/ MSO?

- NO – Lien holder only requires a photocopy of MCO/ MSO
- YES – Lien Holder wants the physical copy, of the MSO, which will be mailed to them at above address

Ship Unit To:

Company Name	
Address	
City, State, & Zip	
County	
Contact Name & Number	

Special Delivery Instructions: (Consider receiving times, holidays, notifications, and other special requirements)

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<b>Qty.:</b>	<b>Altec PN:</b>	<b>Item Description:</b>
1	9000-50193	Chainsaw
1	9000-96197	Pole Saw
1	7010-69149	Pruner
1	8130-00205	Chainsaw Holder
1	8130-00428	Pruner Holder
2	9703-35344	S-Hooks Utility Solutions
1	9700-97916	Tool Tray
1	9707-94837	60' Hand line
1	9700-42309	Impact Drill
1	9703-21837	Tool Tray
1	9000-01006	S- Hooks
1	8702-61354	Scuff pad with step
1	9000-31210	Liner Pad
	<b>Total:</b>	<b>\$ 10,530.61</b>