

Staff Report

TO: Board of Directors

FROM: Steve L. Prosser, Jr., Director of Maintenance

DATE: October 14, 2026

SUBJECT: Purchase of New, Replacement Compact Pickup Trucks with Extra Cabs (Consent)

MAINTENANCE

RECOMMENDATION:

Approve the purchase of five (5) 2027 Nissan Frontier King Cab S 4x4 pickup trucks from Razzari Nissan in Merced, California, and authorize the General Manager to execute the appropriate documents.

BACKGROUND:

If approved, the Nissan Frontier pickup trucks will replace the following vehicles, which will all be rotated to the District pool or Recreation:

Year-Make-Model	NID #	Current Mileage (Sep / Oct 2026)	Estimated Mileage at Replacement
2017 Chevy Colorado 4x4 Pickup	10820	152,411	158,500
2017 Chevy Colorado 4x4 Pickup	10827	167,753	172,500
2017 Chevy Colorado 4x4 Pickup	10908	134,693	Totaled / Accident
2018 Chevy Colorado 4x4 Pickup	10920	151,597	164,000
2019 Chevy Colorado 4x4 Pickup	10970	150,880	165,000

These vehicles have a limited service life and periodically require replacement. The District's Fleet Department evaluates and determines which vehicles are recommended for replacement. These recommendations are based on vehicle age, mileage, service duty, and repair costs.

The Operations Department's Water Distribution and Treatment Plant Operators use these specific trucks. All vehicles are driven daily and average over 15,000 miles per year. Because they operate on rough terrain, reliable vehicles are essential.

BUDGETARY IMPACT:

The Purchasing Department solicited a Request for Quotation (RFQ) from ten (10) dealers/vendors, the results of which follow:

Bidder	Vehicle Type	Purchase Price per Vehicle	Proposed Delivery Date
Razzari Nissan	2027 Nissan Frontier King Cab S 4x4 Pickup	\$38,315.14	February 2027
Hoblit Motors	2026 Ford Ranger Crew Cab XL 4x4 Pickup	\$41,328.64	November 2026 (on lot + dealer trades)
Future Chevrolet	2027 Chevy Colorado Crew Cab 4x4 Pickup	\$41,851.57	10 weeks from PO issuance
Geweke Ford	2027 Ford F-150 Super Cab XL 4x4 Pickup	\$46,934.95	4 months from PO issuance
Future Ford of Sacramento	2027 Ford F-150 Super Cab XL 4x4 Pickup	\$50,710.73	12/28/2026
Freeway Toyota	Non-Responsive Bid	--	--
Hoblit Ford	Non-Responsive Bid	--	--
Maita Toyota of Sacramento	Non-Responsive Bid	--	--
Nissan of Stockton	Non-Responsive Bid	--	--
Roseville Chevrolet	Non-Responsive Bid	--	--

FISCAL IMPACT:

The 2026 Capital Budgets for the Water Department – Distribution (151400) and Treated Water (151300) – include \$252,000.00 (5 x \$50,400.00) for these vehicle replacements. The cost for outfitting these vehicles is budgeted under the Water Department's O&M Budgets (Materials 52504).

The total purchase price of the five (5) Nissan Frontier pickup trucks is \$191,575.68 (~\$191,600.00). This results in an overall cost savings of \$60,400.00.

SLP/jjv

Attachments: (6)

- 2026 CIP Budget Justifications (5)
- 2026 Vehicle Scoring Sheet (1)

Vehicle 10820 Replacement

Overview

Request Owner	Lisa Price, Administrative Analyst II
Department	Distribution
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Purpose: Vehicle #10820 has been recommended for replacement in 2026 by the District's fleet mechanics.

Solution: Vehicle #10820 is a 2017 Chevy Colorado with 135,878 miles. Based upon historical usage, this vehicle is expected to have over 148,000 miles by June 2026.

Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.

Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.

Images



Ops_Vehicle_10820

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	7

Vehicle 10827 Replacement

Overview

Request Owner	Lisa Price, Administrative Analyst II
Department	Distribution
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Purpose: Vehicle #10827 has been recommended for replacement in 2026 by the District's fleet mechanics.

Solution: Vehicle #10827 is a 2017 Chevy Colorado with 147,036 miles. Based upon historical usage, this vehicle is expected to have over 150,000 miles by May 2026.

Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.

Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.

Images

Vehicle 10827 Replacement
Purpose: Vehicle #10827 has been recommended for replacement in 2026 per the District fleet mechanics.
Solution: Vehicle #10827 is a 2017 Chevy Colorado with 147,036 miles. Based upon historic usage, this vehicle is expected to have over 150,000 miles by May 2026.
Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.
Budget: The 2026 budget includes \$50,400 for replacement of this vehicle.



Ops_Vehicle_10827

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	8

Vehicle 10908 Replacement

Vehicle: 2017 Chevrolet Colorado 4x4 Pickup Truck
Status: Totaled / Accident



Vehicle 10920 Replacement

Overview

Request Owner	Lisa Price, Administrative Analyst II
Department	Distribution
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Purpose: Vehicle #10920 has been recommended for replacement in 2026 by the District's fleet mechanics.

Solution: Vehicle #10920 is a 2018 Chevy Colorado with 120,089 miles. Based upon historical usage, this vehicle is expected to have over 145,000 miles by June 2026.

Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.

Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.

Images

Vehicle 10920 Replacement
Purpose: Vehicle #10920 has been recommended for replacement in 2026 per the District's fleet mechanics.
Solution: Vehicle #10920 is a 2018 Chevy Colorado with 120,089 miles. Based upon historical usage, this vehicle is expected to have over 145,000 miles by June 2026.
Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.
Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.



Ops_Vehicle_10920

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	7

Vehicle 10970 Replacement

Overview

Request Owner	Lisa Price, Administrative Analyst II
Department	Distribution
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Purpose: Vehicle #10970 has been recommended for replacement in 2026 by the District's fleet mechanics.

Solution: Vehicle #10970 is a 2019 Chevy Colorado with 128,419 miles. Based upon historical usage, this vehicle is expected to have over 150,000 miles by June 2026.

Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.

Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.

Images

Vehicle 10970 Replacement

Purpose: Vehicle #10970 has been recommended for replacement in 2026 by the District's fleet mechanics.

Solution: Vehicle #10970 is a 2019 Chevy Colorado with 128,419 miles. Based upon historical usage, this vehicle is expected to have over 150,000 miles by June 2026.

Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.

Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.



Ops_Vehicle_10970

Details

New Purchase or Replacement	Replacement
New or Used Vehicle	New Vehicle
Useful Life	7

Vehicle 10970 Replacement

Overview

Request Owner	Lisa Price, Administrative Analyst II
Department	Distribution
Form Type	Capital Equipment
Request Type	Vehicles and Equipment
Project Number	N/A

Description

Purpose: Vehicle #10970 has been recommended for replacement in 2026 by the District's fleet mechanics.

Solution: Vehicle #10970 is a 2019 Chevy Colorado with 128,419 miles. Based upon historical usage, this vehicle is expected to have over 150,000 miles by June 2026.

Evaluation Score: 28 (Condition IV): This vehicle is of high priority as it is utilized for daily water distribution operations and emergency response.

Budget: The 2026 budget includes \$50,400 for the replacement of this vehicle.

FACTORS		POINTS
Age		1 point for each 15 months of service.
Miles/Hours		1 point/12,000 miles or 1 point/1,000 hours.
Service Type		1 point for light duty, up to 5 points for severe service.
Reliability		1-5 points for frequency of repairs needed. 1 point for 1 repair/6 months, 5 points for 1 or more repairs/month.
Lifetime Repair Costs		1-5 points based on total maintenance and repair costs. 1 point/10% purchase price.
Condition and Usefulness		1-5 points for overall condition and usefulness

POINT RANGES		Final replacement evaluation made by Fleet is based on maintenance history, reliability, duty cycle and forecasted use. An older vehicle may show "past due," but is not being replaced due to low mileage, low usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage as replacement vehicles typically follow 12-18 months from approval.
Under 18	Condition I	Excellent
18-24	Condition II	Good
25-27	Condition III	Evaluate Replacement
Over 27	Condition IV	Past Due

PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION													
Updated basis, where applicable.													

(11" x 17" foldout also provided)

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Age	1 point for each 15 months of service.
Miles/Hours	1 point/12,000 miles or 1 point/1,000 hours.
Service Type	1 point for light duty, up to 5 points for severe service.
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POINT RANGES		
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25 - 27	Condition III			Evaluate Replacement	usage and high reliability. Likewise, a vehicle may be scheduled for replacement early due to poor reliability or high annual mileage, as replacement vehicles typically follow 12-18 months from approval.										Updated basis, where applicable.	PRICES ARE INCREASED 5% ANNUALLY FOR INFLATION				
Over 27	Condition IV			Past Due												TENTATIVE SCHEDULE FOR REPLACEMENT				
Asset Year	Vehicle/Equipment Asset #and Description	Miles/Hrs	Mileage Date	Age Score	Miles/Hrs Score	Service Type	Reliability	Lifetime Repair Cost	Condition and Usefulness	Department or Division	Eval Score	Service Life Left	Forecasted 6 Month Mileage Based on Recent Trends	Original Cost or Updated Basis		22/23	23/24	24/25	25/26	26/27
2017	10820 CHEVY COLORADO	152,411	09/30/26	7	13	2	4	3	3	Operations	32	-5	158500		0	0	0	0	0	
2017	10827 CHEVY COLORADO	167,753	09/20/26	7	14	2	4	3	3	Operations	33	-6	172500		0	0	0	0	0	
2017	10908 CHEVY COLORADO	134,693	10/06/26	7	11	2	2	3	5	Operations	30	-3	N/A		0	0	0	0	0	TRUCK TOTALED IN ACCIDENT
2018	10920 CHEVY COLORADO	151,597	10/01/26	6	13	2	4	3	4	Operations	32	-5	164000		0	0	0	0	0	
2019	10970 CHEVY COLORADO	150,880	09/30/26	6	13	2	4	3	4	Operations	31	-4	165000		0	0	0	0	0	